

# PROSPERITY REAL ESTATE GROUP

## *Seller Questionnaire*

Hi! I am calling about your listing/ad. Do you have a few minutes to go over some questions?

\*\* (If not, when is a better date and time?) \_\_\_\_\_

What is your name? \_\_\_\_\_ Are you the owner? Y / N

Is # \_\_\_\_\_ the best number to reach you at? Y / N \*\*If NOT, what is? # \_\_\_\_\_

\*\* (If not, who is the owner...?) \_\_\_\_\_

Do you have an email address? (If we decide to send you an offer) \_\_\_\_\_

\*\* Can we please confirm the property address? \_\_\_\_\_

How long have you (or other person) owned the property? \_\_\_\_\_

Why are you/they selling? \_\_\_\_\_

How long have you/they been trying to sell? \_\_\_\_\_ Is house listed with an agent? Y / N

When do you need to move/sell? \_\_\_\_\_

Can you please tell me about the property? Condition? REPAIRS?

\_\_\_\_\_  
\_\_\_\_\_

Bedrooms \_\_\_\_\_ Baths \_\_\_\_\_ Garage \_\_\_\_\_ Year built? \_\_\_\_\_ Sq. ft.? \_\_\_\_\_ Lot size? \_\_\_\_\_

Central Heat and Air? Y / N Kitchen remodeled? Y / N Bath remodeled? Y / N

How much are you asking for the house? \_\_\_\_\_ Is your price flexible? \_\_\_\_\_

How did you decide on that amount? \_\_\_\_\_

What's the least you would take for all cash and a quick closing? \_\_\_\_\_

How much do you owe on the property? \_\_\_\_\_ Are you behind on any payments? \_\_\_\_\_

When would be a good time to come look at your property? \_\_\_\_\_

Is there anything else you think you I should know about the property? \_\_\_\_\_

Just one last question, is the price of \$ \_\_\_\_\_ the best that you can do?

What is the lowest you'd accept if we pay all closing costs? \_\_\_\_\_

...Closing positive comments...

"Great! Thank you very much for your time, this is all the information I need for now. I will forward this to my supervisor and she will get in touch with you to give you an offer if your property meets our criteria.

**~Thank you and Have a great day!~**

*Additional notes:*